



Factoring: Sell Your Invoices Today, Get Cash Tomorrow: How to Get Unlimited Funds Without a Loan (Paperback)

By Jeff Callender

Dash Point Publishing, Incorporated, United States, 2012. Paperback. Book Condition: New. 214 x 149 mm. Language: English . Brand New Book ***** Print on Demand *****.Can Factoring Help My Business? Factoring is unknown to many business owners, misunderstood by some, and often available to those who cannot obtain a small business loan from a bank, the SBA, or anywhere else. Factoring is an alternative means of business financing rapidly increasing in popularity, though it has been in existence for centuries. It is not a loan which create a debt on your balance sheet you must repay. Nor is it venture capital, which requires you to give up ownership in your company. Rather, factoring is the sale of an asset: your accounts receivable. That is, without having to pay back a bank or lose control of your company, you sell your invoices to a factor to obtain immediate cash. The process is repeated as often as you wish ? without the need to re-apply each time ? thereby providing steady cash flow that is limited only by your sales. Your factor is paid back by your customers; so as long as you factor steady (but slower), dependable-paying customers, you have no...



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